

Appendix 1 - Continuous Professional Development (CPD) Requirements

A. Members conducting GI Broking only	GIA Guidelines
No. of CPD hours required per year for broking staff selling general Insurance products only	
- Year 1	24
- Year 2	24
- Year 3 onwards	15
B. Members conducting GI and Exempt FA advisory for Group Term Life	FAA-N13 & GIA Guidelines
Requirements for CPD hours to be fulfilled by Broking Staff handling General and Group Term Life only	
No. of CPD hours required per year for Broking Staff selling:	
- Term Life insurance only	16 (10 Supplementary + 6 core CPD hours )
- General insurance (in addition to 16 hours for Life Insurance)	8
C. Members conducting GI and Exempt FA advisory for Individual Life policies	FAA-N13 & GIA Guidelines
No. of CPD hours required per year for broking staff selling general Insurance products only	
- Life insurance	30 (24 Supplementary +6 core CPD hours)
- General insurance (in addition to 30 hours for Life Insurance)	8